County of Sullivan Industrial Development Agency

2013 Annual Budget - Expenses

	2011 Actual	2012 Budget	Estimated Final 2012	Proposed 2013 Budget
PROFESSIONAL SERVICES				
Accounting	7,100.00	7,100.00	7,500.00	7,500.00
CEO Consulting	38,993.76	38,994.00	38,993.76	38,993.76
General Consulting	0.00	0.00	0.00	0.00
Consulting-Non Reimbursable-Red Meat Facility	17,384.41	10,000.00	10,936.50	10,000.00
Legal	29,028.50	28,000.00	29,028.50	29,000.00
TOTAL	**92,506.67**	**84,094.00**	**86,458.76**	**85,493.76**
SALARY & BENEFITS				
Executive Director (Salary)	63,776.76	62,000.00	63,939.50	64,000.00
Executive Assistant (Salary)	42,350.00	44,500.00	44,500.00	46,725.00
Payroll Expenses	19,343.11	19,000.00	19,843.18	20,000.00
TOTAL	**125,469.87**	**125,500.00**	**128,282.68**	**130,725.00**
DUES & SUBSCRIPTIONS				
Credit Reports	69.90	50.00	0.00	0.00
NY State IDA Tax	0.00	20,000.00	0.00	0.00
Economic Dev. Council Dues	750.00	750.00	750.00	750.00
Subscriptions	1,546.35	1,000.00	619.00	700.00
TOTAL	**2,366.25**	**21,800.00**	**1,369.00**	1,450.00
PROMOTION				
Advertising	0.00	1,000.00	0.00	1,000.00
Travel Expenses	2,409.96	2,000.00	763.45	1,000.00
Partnership for Economic Dev.	75,000.00	75,000.00	75,000.00	75,000.00
Pattern for Progress	5,000.00	5,000.00	5,000.00	5,000.00
TOTAL	**82,409.96**	**83,000.00**	**80,763.45**	82,000.00
OTHER EXPENSES				
Rent	15,233.37	15,624.00	15,624.00	16,000.00
Telephone/Fax/Computer	1,759.77	2,000.00	2,235.96	2,200.00
Office Supplies	2,262.28	1,500.00	2,361.86	2,000.00
Insurance (IDA)	8,190.45	10,000.00	7,432.45	8,500.00
Health Insurance	17,417.14	17,500.00	18,710.76	19,000.00
Postage	1,696.54	2,000.00	1,568.55	2,000.00
Repairs & Maintenance	0.00	250.00	0.00	250.00
Equipment Purchase	0.00	500.00	300.00	500.00
Conferences, Seminars, Workshops	1,027.00	500.00	638.00	500.00
Storage	1,788.00	1,788.00	1,788.00	1,788.00
Office/Website/Misc. Expense	13,347.41	3,000.00	1,159.39	2,000.00
Expense Reserve		3,000.00		3,000.00
TOTAL	**62,721.96**	**57,662.00**	**51,818.97**	**57,738.00**
TOTAL EXPENSES	**$365,474.71**	**$372,056.00**	**$348,692.86**	**$357,406.76**