

**County of Sullivan Industrial Development Agency
Adopted 2019 Budget - Revenues**

	2017 Actual	2018 Budget	Current 9/1/18	Estimated Final 2018	2019 Budget
ANNUAL LEASE PAYMENTS					
(Annual Agency Fees)					
457 Equities Monticello Corp.	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Addenbrooke, LLC	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00
Adelaar Developer, LLC (Waterpark)	16,670.00	0.00	50,000.00	50,000.00	50,000.00
Amytra Development, LLC.	0.00	0.00	4,000.00	4,000.00	8,000.00
Be Neet LLC & Jeff Sanitation Inc.	1,070.83	0.00	1,250.00	1,250.00	1,250.00
Beaverkill Studio/ RJ Baker	1,500.00	0.00	1,500.00	1,500.00	1,500.00
Bethel Performing Arts Center, LLC	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
BRR Brothers III, LLC		5,000.00	5,000.00	5,000.00	5,000.00
Canopy Liberty, LLC	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Catskill Distilling Company, Ltd.	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Catskill Hospitality Holding, LLC.	0.00	0.00	2,500.00	2,500.00	7,500.00
Center for Discovery, Inc.	2,917.00	0.00	5,000.00	5,000.00	5,000.00
Center One Holdings LLC	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
DC Fabrication & Welding, Inc.	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Deb El Foods	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Doetsch Family II, LLC. (Seminary Hill)	0.00	0.00	2,070.83	2,070.83	3,550.00
Ella Ruffo, LLC	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
EPR Concord II LP (Infrastructure)	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
ERREI, LLC (Golf)	10,000.00	0.00	10,000.00	10,000.00	10,000.00
ERREII, LLC. (EV Hotel)	0.00	0.00	16,667.00	16,667.00	20,000.00
Four Goats LLC	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
GA HC REIT II 61 Emerald NY MOB, LLC	9,167.00	9,167.00	9,167.00	9,167.00	0.00
Holiday Mountain Fun Park, Inc.	0.00	2,500.00	0.00	0.00	0.00
Hudson River Healthcare	4,250.00	4,250.00	0.00	0.00	0.00
HUDSUT LLC & HVFG LLC	3,750.00	0.00	3,750.00	3,750.00	4,500.00
Ideal Snacks Corporation	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00
Jam Two/International Contractors Corp.	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Kohl's New York DC, Inc.	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00
Loughlin & Billig, P.C.	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
M&M Automotive Center, Inc.	1,250.00	0.00	0.00	0.00	0.00
Madasa Realty, LLC	1,050.00	1,050.00	1,050.00	1,050.00	1,050.00
Metallized Carbon Corporation	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
MG Catskill LLC	1,500.00	1,500.00	1,500.00	1,500.00	0.00
Mogenavland, LLC (Bethel)	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Mogenavland, LLC (Tusten)	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Mohegan Sun at Concord (2014)	0.00	7,500.00	0.00	0.00	0.00
Monticello Motor Club	12,000.00	0.00	0.00	0.00	0.00
Montreign Operating Company (Casino)	166,250.00	166,250.00	166,250.00	166,250.00	166,250.00
Mountain Candy & Cigar Co., Inc.	5,250.00	5,350.00	5,250.00	5,350.00	0.00
Mountain Pacific Realty, LLC	5,250.00	5,250.00	5,250.00	5,250.00	0.00
Nonni's Acquisition Co., Inc.	4,500.00	4,500.00	4,500.00	4,500.00	4,500.00
Norman & Steven L. Kaufman	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Peck's Market, Inc.	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Pestech Exterminating, Inc.	750.00	750.00	750.00	750.00	750.00
Poley Paving Corporation	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
RHH Land, LLC	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
Rock Meadow Partners	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00
Rolling V Bus Corp.	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
SCCC Dormitory Corporation	3,250.00	3,250.00	3,250.00	3,250.00	3,250.00
SPT Ivey	0.00	0.00	0.00	0.00	9,167.00
Sullivan Property Acquisitions I, LLC	12,000.00	12,000.00	12,000.00	12,000.00	0.00
Sutphen East Corporation	4,500.00	4,500.00	4,500.00	4,500.00	0.00
Theowins, LLC (et al)	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
Turtlehead Enterprises, LLC	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Veria Lifestyle Inc. (Infrastructure)	8,750.00	8,750.00	8,750.00	8,750.00	8,750.00
Veria Wellness Center	3,750.00	3,750.00	43,750.00	43,750.00	43,750.00
Veteran NY 55 Sturgis LLC	0.00	0.00	0.00	0.00	1,500.00
Villa Roma Resort	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00
West Delaware Hydro	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
Woodridge Family Restaurant	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Total Annual Agency Fees	\$ 387,374.83	\$ 353,317.00	\$ 475,704.83	\$ 475,804.83	\$ 463,267.00
Anticipated New Agency Fees	0.00	5,000.00	0.00	0.00	5,000.00
TOTAL	\$ 387,374.83	\$ 358,317.00	\$ 475,704.83	\$ 475,804.83	\$ 468,267.00
MISCELLANEOUS					
Interest Income - Loans	6,795.56	12,000.00	6,357.20	8,500.00	8,500.00
Interest Income - Bank & CD	2,863.16	2,000.00	4,713.98	6,300.00	6,300.00
Reimbursement from SCFC	40,000.00	40,000.00	0.00	40,000.00	40,000.00
Reimbursement from TSCILDC	0.00	20,000.00	11,436.65	12,000.00	12,000.00
Project Fees (One Time)	1,829,897.05	1,650,000.00	745,583.94	800,000.00	474,495.00
Application Fees	2,000.00	2,000.00	1,500.00	1,500.00	2,000.00
Late Fee & Misc.	300.00	250.00	32.80	500.00	500.00
TOTAL	1,881,855.77	1,726,250.00	769,624.57	868,800.00	543,795.00
TOTAL REVENUES	\$2,269,230.60	\$2,084,567.00	\$1,245,329.40	\$1,344,604.83	\$1,012,062.00

County of Sullivan Industrial Development Agency

Adopted 2019 Budget- Expenses

	2017 Actual	2018 Budget	Current 9/1/18	Estim. 2018 Final	2019 Budget
PROFESSIONAL SERVICES					
Accounting	9,200.00	11,300.00	9,200.00	9,200.00	9,200.00
CEO Consulting	69,999.96	70,000.00	46,666.64	70,000.00	70,000.00
General Consulting	4,343.00	5,000.00	9,971.25	15,000.00	5,000.00
Legal	8,947.20	60,000.00	5,000.00	60,000.00	60,000.00
TOTAL	\$92,490.16	\$146,300.00	\$70,837.89	\$154,200.00	\$144,200.00
SALARY & BENEFITS					
Executive Director	75,000.12	75,000.00	46,153.92	75,000.00	75,000.00
Sr. Project Director	47,997.00	55,000.00	32,000.00	55,000.00	55,000.00
Project Manager	51,000.04	51,000.00	31,384.64	51,000.00	51,000.00
Administrative Assistant	0.00	0.00	8,017.50	15,000.00	31,200.00
Food Hub Director	0.00	0.00	15,084.90	36,400.00	0.00
Health Insurance	10,068.68	20,000.00	5,958.18	10,000.00	20,000.00
Payroll Expenses	17,847.26	26,500.00	14,326.83	20,000.00	26,500.00
TOTAL	\$201,913.10	\$227,500.00	\$152,925.97	\$262,400.00	\$258,700.00
DUES & SUBSCRIPTIONS					
Credit Reports	0.00	250.00	0.00	250.00	250.00
Economic Dev. Council Dues	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Subscriptions	1,274.31	1,000.00	1,202.59	1,300.00	1,300.00
TOTAL	\$2,524.31	\$2,500.00	\$2,452.59	\$2,800.00	\$2,800.00
PROMOTION					
Advertising	0.00	500.00	0.00	0.00	500.00
Partnership for Economic Dev.	75,000.00	75,000.00	37,500.00	75,000.00	75,000.00
Pattern for Progress	5,000.00	5,000.00	0.00	5,000.00	5,000.00
TOTAL	\$80,000.00	\$80,500.00	\$37,500.00	\$80,000.00	\$80,500.00
OTHER EXPENSES					
Rent	18,243.54	23,650.00	17,846.65	28,502.65	32,000.00
Telephone/Fax/Computer	2,422.46	1,776.00	1,852.15	2,700.00	2,700.00
Office Supplies and Misc. Expense	7,338.46	5,000.00	8,331.37	8,500.00	5,000.00
Travel Expenses	1,227.34	3,500.00	1,328.15	2,500.00	3,500.00
Insurance (IDA)	16,853.38	14,000.00	15,230.48	16,000.00	16,000.00
Postage	1,602.48	1,800.00	1,296.85	1,500.00	1,800.00
Repairs & Maintenance	259.00	250.00	0.00	0.00	250.00
Equipment Purchase	0.00	1,000.00	0.00	0.00	1,000.00
Conferences, Seminars, Workshops	0.00	2,000.00	685.65	1,000.00	2,000.00
Storage	1,980.00	1,980.00	1,980.00	1,980.00	1,980.00
Expense Reserve	0.00	3,000.00	0.00	0.00	3,000.00
TOTAL	\$49,926.66	\$57,956.00	\$48,551.30	\$62,682.65	\$69,230.00
TOTAL EXPENSES	\$426,854.23	\$514,756.00	\$312,267.75	\$562,082.65	\$555,430.00