

**County of Sullivan Industrial Development Agency  
ADOPTED 2020 Budget - Revenues (10/21/19)**

	2018 Actual	2019 Budget	Current 9/1/19	Estimated Final 2019	2020 Budget
<b>ANNUAL LEASE PAYMENTS (Annual Agency Fees)</b>					
457 Equities Monticello Corp.	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Addenbrooke, LLC	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00
Adelaar Developer, LLC (Waterpark)	50,000.00	50,000.00	50,000.00	50,000.00	50,000.00
Amytra Development, LLC.	4,000.00	8,000.00	8,000.00	8,000.00	8,000.00
Be Neet LLC & Jeff Sanitation Inc.	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Beaverkill Studio/ RJ Baker	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Bethel Performing Arts Center, LLC	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
BRR Brothers III, LLC	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Canopy Liberty, LLC	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Catskill Distilling Company, Ltd.	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Catskill Hospitality Holding, LLC.	2,500.00	7,500.00	6,000.00	6,000.00	7,500.00
Center for Discovery, Inc.	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Center One Holdings LLC	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
DC Fabrication & Welding, Inc.	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Deb El Foods	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00
Doetsch Family II, LLC. (Seminary Hill)	2,070.83	3,550.00	3,550.00	3,550.00	3,550.00
Ella Ruffo, LLC	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
EPR Concord II LP (Infrastructure)	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00
ERREI, LLC (Golf)	10,000.00	10,000.00	25,000.00	25,000.00	25,000.00
ERREIL, LLC. (EV Hotel)	16,666.67	20,000.00	50,000.00	50,000.00	50,000.00
Forestburgh Property, LLC.	0.00	0.00	2,750.00	2,750.00	2,750.00
Four Goats LLC	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
GA HC REIT II 61 Emerald NY MOB	9,167.00	0.00	0.00	0.00	0.00
Hudsut LLC & HVFG LLC	4,500.00	4,500.00	4,500.00	4,500.00	4,500.00
Ideal Snacks Corporation	3,500.00	3,500.00	3,500.00	3,500.00	3,500.00
Jam Two/International Contractors Corp.	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Kohl's New York DC, Inc.	15,000.00	15,000.00	15,000.00	15,000.00	15,000.00
Loughlin & Billig, P.C.	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Madasa Realty, LLC	1,050.00	1,050.00	1,050.00	1,050.00	1,050.00
Metallized Carbon Corporation	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00
Mogenavland, LLC (Bethel)	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Mogenavland, LLC (Tusten)	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00
Montreign Operating Company (Casino)	166,250.00	166,250.00	166,250.00	166,250.00	166,250.00
Mountain Candy & Cigar Co., Inc.	5,250.00	0.00	0.00	0.00	0.00
Mountain Pacific Realty, LLC	5,250.00	0.00	0.00	0.00	0.00
Nonni's Acquisition Co., Inc.	4,500.00	4,500.00	4,500.00	4,500.00	4,500.00
Norman & Steven L. Kaufman	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Peck's Market, Inc.	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Pestech Exterminating, Inc.	750.00	750.00	750.00	750.00	750.00
Poley Paving Corporation	1,250.00	1,250.00	1,250.00	1,250.00	0.00
RHH Land, LLC	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
Rock Meadow Partners	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00
Rolling V Bus Corp.	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
SCCC Dormitory Corporation	3,250.00	3,250.00	3,250.00	3,250.00	3,250.00
SPT Ivey 61 Emerald MOB	0.00	9,167.00	9,167.00	9,167.00	9,167.00
Sullivan Property Acquisitions I, LLC	12,000.00	0.00	6,000.00	6,000.00	6,000.00
Sullivan Resorts, LLC	0.00	0.00	5,500.00	5,500.00	6,000.00
Theowins, LLC (et al)	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00
Turtlehead Enterprises, LLC	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00
Veria Lifestyle Inc. (Infrastructure)	8,750.00	8,750.00	8,750.00	8,750.00	8,750.00
Veria Wellness Center	43,750.00	43,750.00	43,750.00	43,750.00	43,750.00
Veteran NY 55 Sturgis LLC	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00
Villa Roma Resort	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00
West Delaware Hydro	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00
Woodridge Family Restaurant	1,500.00	1,500.00	0.00	1,500.00	1,500.00
Yasgur Road Productions	0.00	0.00	1,666.67	1,666.67	2,500.00
<b>Total Annual Agency Fees</b>	<b>\$ 471,954.50</b>	<b>\$ 463,267.00</b>	<b>\$ 521,183.67</b>	<b>\$ 522,683.67</b>	<b>\$ 524,267.00</b>
Anticipated New Agency Fees	0.00	5,000.00	0.00	0.00	5,000.00
<b>TOTAL AGENCY FEES</b>	<b>\$ 471,954.50</b>	<b>\$ 468,267.00</b>	<b>\$ 521,183.67</b>	<b>\$ 522,683.67</b>	<b>\$ 529,267.00</b>
<b>AgriBusiness Loan and Lease Fund</b>					
Equipment Lease	59,900.68	0.00	62,525.66	93,863.68	123,774.06
<b>TOTAL</b>	<b>59,900.68</b>	<b>0.00</b>	<b>62,525.66</b>	<b>93,863.68</b>	<b>123,774.06</b>
<b>MISCELLANEOUS</b>					
Interest Income - Loans	14,038.33	8,500.00	6,944.77	8,500.00	8,500.00
Interest Income - Bank & CD	9,517.51	6,300.00	5,174.83	9,500.00	9,500.00
Reimbursement from SCFC	40,000.00	40,000.00	20,000.00	40,000.00	40,000.00
Reimbursement from TSCILDC	12,000.00	12,000.00	0.00	12,000.00	12,000.00
Project Fees (One Time)	923,877.80	474,495.00	239,045.47	408,674.49	77,625.00
Application Fees	2,500.00	2,000.00	2,000.00	3,000.00	2,000.00
Late Fee & Misc.	715.38	500.00	610.95	500.00	500.00
<b>TOTAL</b>	<b>1,002,649.02</b>	<b>543,795.00</b>	<b>273,776.02</b>	<b>482,174.49</b>	<b>150,125.00</b>
<b>TOTAL REVENUES</b>	<b>\$1,534,504.20</b>	<b>\$1,012,062.00</b>	<b>\$857,485.35</b>	<b>\$1,098,721.84</b>	<b>\$803,166.06</b>

# County of Sullivan Industrial Development Agency

## ADOPTED 2020 Budget- Expenses (10/21/19)

	2018 Actual	2019 Budget	Current 9/1/19	Estim. 2019 Final	2020 Budget
<b>PROFESSIONAL SERVICES</b>					
Accounting	9,200.00	9,200.00	9,200.00	9,200.00	9,200.00
CEO Consulting	69,574.96	70,000.00	0.00	0.00	0.00
General Consulting	20,931.68	5,000.00	10,496.79	15,000.00	10,000.00
Legal	11,745.00	60,000.00	5,120.00	60,000.00	60,000.00
<b>TOTAL</b>	<b>\$111,451.64</b>	<b>\$144,200.00</b>	<b>\$24,816.79</b>	<b>\$84,200.00</b>	<b>\$79,200.00</b>
<b>SALARY &amp; BENEFITS</b>					
Executive Director	75,000.12	75,000.00	46,153.92	75,000.00	75,000.00
Chief Executive Officer	52,000.00	55,000.00	32,000.00	52,000.00	52,000.00
Project Manager	51,003.04	51,000.00	31,384.64	51,000.00	51,000.00
Administrative Assistant	15,217.50	31,200.00	11,445.00	22,785.00	37,440.00
Food Hub Director	35,469.50	0.00	0.00	0.00	0.00
Health Insurance	11,916.29	20,000.00	6,125.27	12,250.00	20,000.00
Payroll Expenses	23,606.39	26,500.00	12,380.73	20,405.00	26,500.00
<b>TOTAL</b>	<b>\$264,212.84</b>	<b>\$258,700.00</b>	<b>\$139,489.56</b>	<b>\$233,440.00</b>	<b>\$261,940.00</b>
<b>DUES &amp; SUBSCRIPTIONS</b>					
Credit Reports	0.00	250.00	0.00	250.00	250.00
Economic Dev. Council Dues	1,250.00	1,250.00	1,250.00	1,250.00	1,250.00
Subscriptions	1,909.03	1,300.00	1,752.39	2,000.00	2,000.00
<b>TOTAL</b>	<b>\$3,159.03</b>	<b>\$2,800.00</b>	<b>\$3,002.39</b>	<b>\$3,500.00</b>	<b>\$3,500.00</b>
<b>PROMOTION</b>					
Advertising	0.00	500.00	0.00	0.00	500.00
Partnership for Economic Dev.	75,000.00	75,000.00	37,500.00	75,000.00	75,000.00
Pattern for Progress	5,000.00	5,000.00	0.00	5,000.00	5,000.00
<b>TOTAL</b>	<b>\$80,000.00</b>	<b>\$80,500.00</b>	<b>\$37,500.00</b>	<b>\$80,000.00</b>	<b>\$80,500.00</b>
<b>OTHER EXPENSES</b>					
Rent	31,382.23	32,000.00	21,600.00	32,400.00	32,400.00
Telephone/Fax/Computer	2,438.05	2,700.00	1,719.61	2,700.00	2,700.00
Office Supplies and Misc. Expense	16,011.24	5,000.00	5,318.31	23,500.00	15,000.00
Travel Expenses	2,600.67	3,500.00	1,170.86	2,500.00	2,500.00
Insurance (IDA)	12,620.72	16,000.00	6,133.55	12,500.00	12,500.00
Postage	1,731.27	1,800.00	1,190.55	1,800.00	1,800.00
Repairs & Maintenance	0.00	250.00	0.00	0.00	250.00
Equipment Purchase	0.00	1,000.00	0.00	0.00	1,000.00
Conferences, Seminars, Workshops	685.88	2,000.00	30.00	1,000.00	2,000.00
Storage	1,980.00	1,980.00	0.00	1,980.00	1,980.00
Expense Reserve	0.00	3,000.00	0.00	3,000.00	3,000.00
<b>TOTAL</b>	<b>\$69,450.06</b>	<b>\$69,230.00</b>	<b>\$37,162.88</b>	<b>\$81,380.00</b>	<b>\$75,130.00</b>
Food Hub Expenses	25,011.98	0.00	5,008.28	5,008.28	0.00
<b>TOTAL</b>	<b>\$25,011.98</b>	<b>\$0.00</b>	<b>\$5,008.28</b>	<b>\$5,008.28</b>	<b>\$0.00</b>
<b>TOTAL EXPENSES</b>	<b>\$553,285.55</b>	<b>\$555,430.00</b>	<b>\$246,979.90</b>	<b>\$487,528.28</b>	<b>\$500,270.00</b>